BuildingPoint
SOFTWARE CONSULTING

Heavy Bid / Sage 300 CRE Integration Issues

Bravo Underground

Las Vegas, Nevada

Bravo Underground is an Underground Utility Construction Company.

Project Description

Bravo Underground uses a custom program to import project revisions from Heavy Bid. Bravo Underground contacted OnPoint to assist with two problems resulting from process changes in Heavy Bid:

- Duplicate Bid Items originating in Heavy Bid were being imported in Sage 300
- Categories not yet created in Sage 300 were causing the import process to fail

This was causing slow-downs and redo's in transferring information between systems, affecting Bravo Underground's ability to keep up with owner contract amounts and do accurate customer billings.

The Solution

A revision to the customization was quickly made, tested, and put into production so that product revisions flowed seamlessly from HCSS to Sage 300.

The Result

Customer billings were generated faster and accurate Bid Item information was now in Sage. Real-time job information was accurate with revisions accurately imported.

Increase in case flow, more happy customers, and accurate job information were short-term success factors resulting from the OnPoint result.

How This Can Apply to Your Company

If information is not flowing smoothly from one system to another there may be a solution to automate the flow. Be certain that your Professional Services Company has the right resources and commitment to your success.

The more your processes can be smoothed out and run efficiently, the more accurate your information will be and the more time your team will have for everything else!